



Wyless Selects Encore Networks for Machine-to-Machine Wireless Communications Solutions

*Will Use Encore's Family of C2C™ and BANDIT™ Routers to Provide Cellular IP Transport
for Legacy and IP M2M Customers*

Chantilly, VA October 9, 2012 – Encore Networks, a leader in Machine-to-Machine (M2M) solutions for fixed and wireless communications, today announced a distribution agreement with M2M managed services provider, Wyless. Wyless will offer Encore's family of routers for a broad range of cellular M2M applications.

Headquartered in Boston, with offices in the UK and Switzerland, Wyless provides enterprise connectivity and managed services solutions for M2M and Embedded Mobile devices through strategic relationships with 15 Mobile Operators around the world. Typical Wyless customer applications include security systems, telematics and fleet management, industrial networking, parking meters, remote healthcare, data continuity, digital signage, kiosk's, ATMs and ePOS terminals.

"Wyless offers a smarter approach to the challenges of M2M. They understand that every M2M application has its own unique requirements and that customers need access to a wide range of services and highly-specialized products like the C2C," said Peter Madsen, CEO for Encore Networks. "Their commitment to providing the best M2M experience in the industry has made them a trusted partner of Fortune 500 companies and startups alike."

This announcement coincides with the CTIA Enterprise Expo in the San Diego Convention Center where Wyless will be showing Encore products in their booth #441.

"By listening carefully to our customers we take pride in delivering products and solutions that are ideally suited to their needs helping them deploy M2M solutions that are robust, scalable and secure," stated Dan McDuffie, CEO of Wyless. "Our partnership with Encore allows us to continue to provide best of breed hardware and reliable wireless M2M connectivity to both mobile and fixed devices around the world."

The **C2C™** (Copper-to-Cellular) is a high-availability, full featured, broadband wireless router designed to support M2M applications. Supporting both dial-up and Ethernet M2M connectivity functions, the **C2C™** provides the ability to migrate from POTs to a more secure, reliable, and less expensive cellular IP service. By moving data to a public or private IP cellular infrastructure, the **C2C™** provides Legacy M2M devices with VPN technology and SSL encryption.

BANDIT™ routers deliver a broad range of features for voice and data transmission over wired and wireless networks. Embedded cellular modules complement serial, Ethernet, modem, and analog voice interfaces. Sophisticated protocol conversion and encapsulation bring both legacy equipment and modern computing devices onto any network. **BANDIT™** routers offer both commercial grade enclosures for controlled environments and industrial hardening for extreme temperatures, dust, and EMI resistance. AES-256 encryption protects both transmitted information and full remote management.

To learn more about Encore Networks products, please visit www.encorenetworks.com or contact, sales@encorenetworks.com - info@encorenetworks.com or by phone 703-318-4325

About Encore Networks

Encore Networks is a leader in environmentally and electrical immunity hardened routers providing IP, SSL, VPN, Firewall, Ethernet Switching and Legacy Protocol to IP interworking with an embedded cellular modem all in a single box solution. Encore's BANDIT™ family of routers are manufactured for banking, Point of Sale, ATM, M2M, SCADA, Smart Grid, AMR/AMI telemedicine, oil and gas, industrial plant floors, security, elevator, railroad, transportation, and mass transit infrastructures applications. Encore enables companies to reduce total cost of ownership by reducing dependence on high cost wireline connections and converting them seamlessly to next generation cellular connections. Made in the USA, Encore's BANDIT™ is designed for mission critical M2M applications. Encore is a member of the Virtual Private Network Consortium (VPNC), the Utilities Telecom Council (UTC), the National Rural Electric Cooperative Association (NRECA), the ATM Industry Association (ATMIA) and the National ATM Council (NATMC).

About Wyless

Wyless is the leading global M2M managed services provider. Our resilient platform, delivered in partnership with the world's largest network operators, provides secure, reliable communications with wireless devices in over 120 countries. Powerful management tools offer real-time reporting and control over all devices connected to our network. Wyless delivers a comprehensive suite of managed services with unrivalled expertise, professional support and competitive pricing. We enable our customers and partners to deploy M2M applications and services faster, cheaper and more effectively. The world's most advanced M2M Platform from the world's most trusted M2M partner. For more information, please visit www.wyless.com

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